

## **Vacancy: Inside Sales Representative**

Are you both analytical and commercially driven? Do you enjoy working with numbers but also excel in customer-focused and efficient communication? Then we have the perfect challenge for you!

### **About Kreglinger**

With a history spanning over 225 years, Kreglinger is an established and innovative distributor of specialty chemicals for various industries, including food, cosmetics, pharmaceuticals, agriculture, and industrial applications. From our headquarters in the heart of Antwerp, we aim for sustainable growth by building and strengthening strong relationships with our customers and suppliers.

### **Your Responsibilities**

As an Inside Sales Representative, you will play a key role within our organization.

Your responsibilities include:

- Pricing Calculations: Determining sales prices based on purchasing, import, transport, margins, and other factors, and preparing accurate quotations.
- Relationship Management: Acting as the main point of contact for customers, suppliers, sales managers, and logistics, fostering long-term collaborations.
- Order Management: Coordinating the process from purchase to delivery in close cooperation with the logistics team.
- Inventory Management: Monitoring stock levels and analyzing sales data to ensure optimal availability.
- Process Improvement: Contributing to improvement initiatives and participating in ad hoc projects.
- Sales Support: Preparing reports and collaborating closely with account and product managers.

### **Who Are We Looking For?**

We are looking for an enthusiastic professional who meets the following criteria:

- At least 3 years of experience in a commercial or logistics role
- A bachelor's or master's degree (or equivalent through experience)
- Excellent communication skills in English and Dutch (French is a plus)
- Strong numerical insight and an analytical, critical mindset
- Independence, a proactive work attitude and flexibility
- Experience with complex processes such as pricing calculations and logistics coordination
- Experience in a logistics or international environment is an advantage

### **What Do We Offer?**

- A challenging and diverse role within a dynamic and close-knit team
- A competitive salary, supplemented with meal and eco vouchers, group and hospitalisation insurance
- The option to work from home one day per week
- A modern workplace in the heart of Antwerp

Ready to Be Part of Our Story?

Apply today and send your CV to: [sl@kreglinger.com](mailto:sl@kreglinger.com)